



INTRO

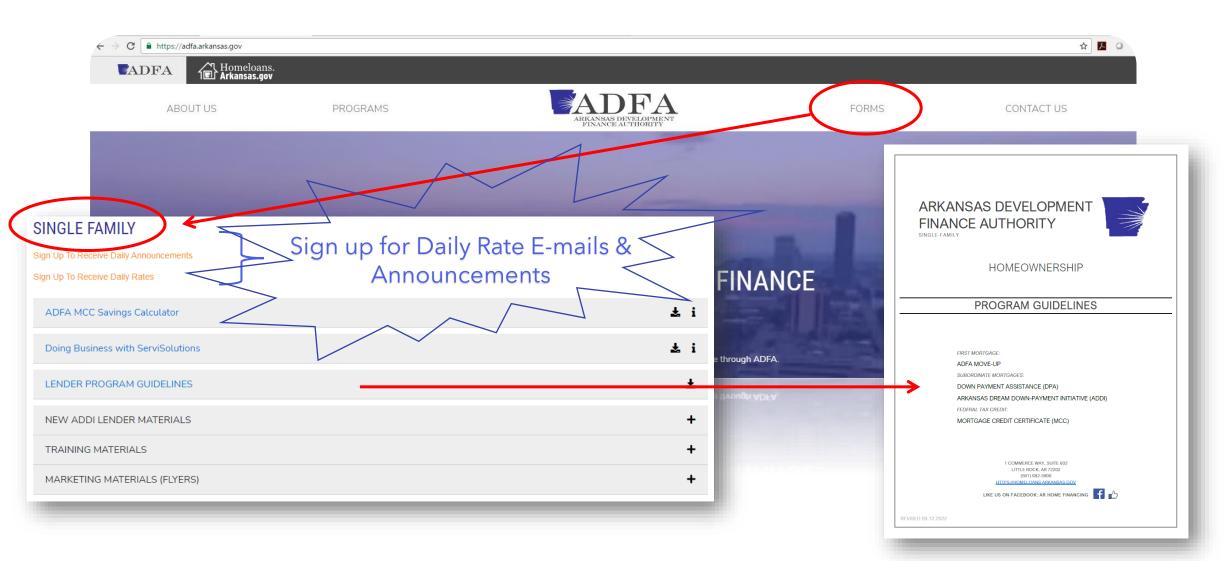


The Arkansas Development Finance
Authority (ADFA) has created ADFA Down
Payment Assistance (DPA) to help low to
moderate income Arkansans in the form
of a repayable second mortgage loan;
and who have little of their paychecks left
after paying for rent, utilities,
transportation, insurance, and groceries.

ADFA RESOURCES / MATERIALS

WEBSITE

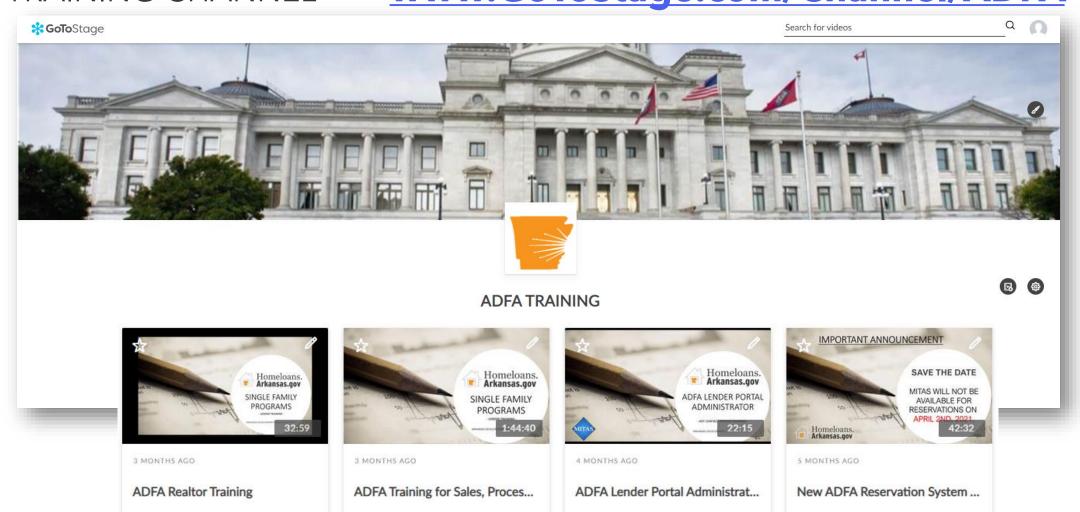
WWW.ADFA.ARKANSAS.GOV



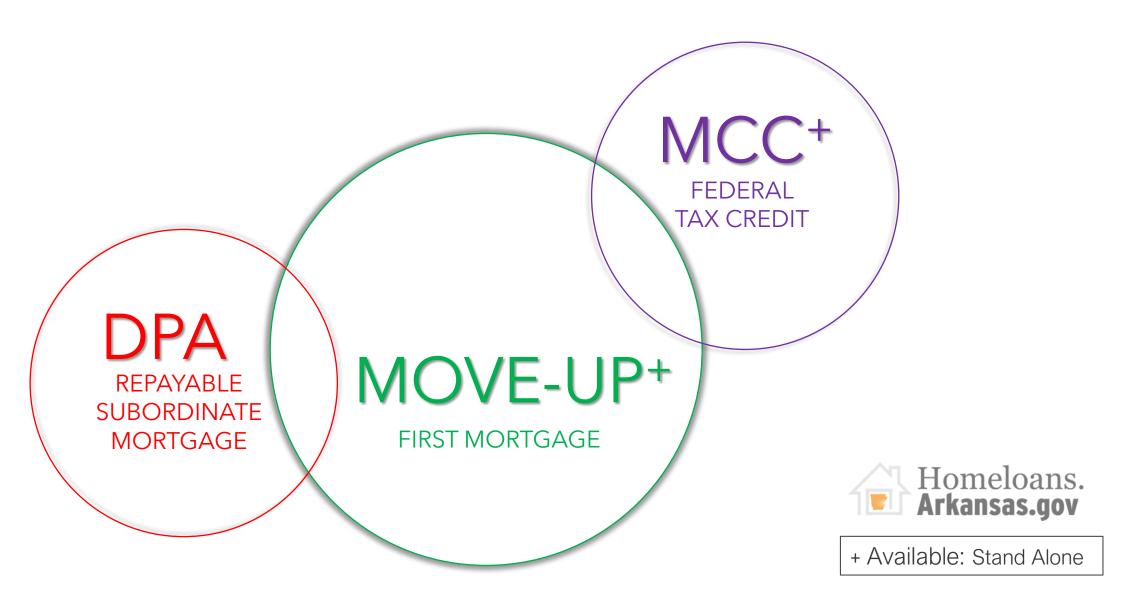
ADFA RESOURCES / MATERIALS

TRAINING CHANNEL

www.GoToStage.com/Channel/ADFA



ADFA PROGRAMS



MOVE-UP PROGRAM GUIDELINES



FIRST MORTGAGE LOAN

- ☐ Borrower(s) must qualify for a First Mortgage Loan by obtaining an AUS: Approval / Accept / Eligible
- No Manual Underwriting allowed



- □ No First Time Homebuyer requirement: Must be Primary Residence <u>only.</u>
- ☐ First Lien (Purchase Only) 30 Year Fixed Mortgage Program. Follow First Mortgage agency guidelines:
 - FHA, VA, RD, and Freddie Mac HFA Advantage Conventional
- ☐ First Mortgage Maximum Qualifying Income of \$137,000
- ☐ Non-Occupant Co-Borrowers allowed on:
 - FHA Loans
 - NEW Freddie Mac HFA Advantage Conventional

MOVE-UP PROGRAM GUIDELINES



FIRST MORTGAGE LOAN

	VA	RD	FHA	HFA ADVANTAGE
Traditional Minimum Median Credit Score	640			
Maximum DTI	45.000%			
AUS	DU	GUS	DU/LPA	LPA ONLY
Borrower Eligibility	No First Time Homebuyer Requirement No Minimum Arkansas Residency- Requirement, but Must Purchase Property in Arkansas			
Property Eligibility	Single Detached, Townhomes & Condominiums			
	· '	Duplex not allowed with FHA & With VA & RD HFA Advantage		
	Manufactured Homes allowed on FHA, VA, RD.			Manufactured Homes not allowed on HFA Advantage

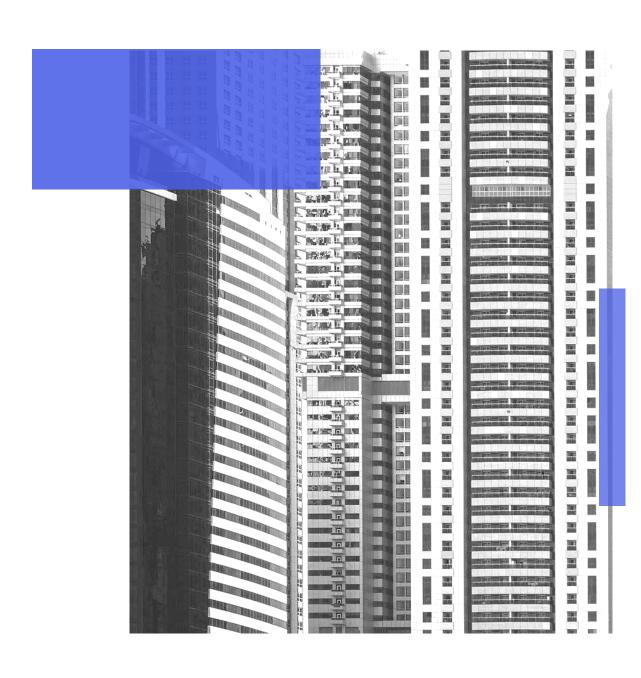
MOVE-UP PROGRAM GUIDELINES



FIRST MORTGAGE LOAN

- ☐ Move-Up Fees:
 - 1.75% SRP
 - 1% Origination Fee + Standard Origination Fee (Underwriting Fee, Processing Fee, etc.)
- ☐ ADFA is exempt from ATR-QM
- ☐ Pre-Closing for Move-Up
 - There is not a Pre-Closing Compliance Review
- ☐ Closing & Funding
 - Originating Lender will fund 1st and 2nd mortgages and will close both loans under their name.
 - Post-Closing Review required. Follow Move-Up Post-Closing Checklist
- ☐ Purchase Price Limits & Overlays:

Must follow First Mortgage Agency Guidelines.



DPA TRAINING

PROGRAM GUIDELINES

PRE-CLOSING

TIMELINE

POST-CLOSING

DPA PROGRAM GUIDELINES



REPAYABLE SUBORDINATE MORTGAGE LOAN

- Borrower(s) could obtain from **\$15,000** on assistance:
 - Down Payment, Closing Cost, POC's & Principal Reduction (Borrowers can only obtain POCs & up to a maximum of \$100 cash back at closing, only)
- ☐ 10-year Amortization Term
- ☐ Same Interest Rate as the 1st Mortgage

(Disclose: 4% Late Payment Fee on CD)

- No Additional Inspections, required by ADFA
- No Household Income Limits

(First Mortgage Conforming Loan Limits and subject to Move-Up Max Qualifying Income of less than \$137,000)

- ☐ No Penalty for Pre-Payment
- ☐ Borrower(s) Requirements:
 - Ratio Back-End Maximum 45%

Front-End - N / A

No stand alone. Must be paired up with Move-Up.

- ☐ No Re-subordination available with DPA
- ☐ Lenders can charge \$50 Application Fee, optional.

DPA PRE-CLOSING



REPAYABLE SUBORDINATE MORTGAGE LOAN

☐ Make a Move-Up, 1St Mortgage Loan, and DPA Loan reservation must be done 15-10 Days Prior Closing

(reservation = locking the rate)

- ☐ Request an **Awards Letter** by sending an email to ADFA:
 - Award.Letters@Arkansas.gov
 - ✓ Subject Line:

ADFA Reservation Number, Borrower's Last Name *i.e., 100001234, Gutierrez*

- ✓ Must Request at least 48-24 business hours prior closing date, or when Final DPA Amount is "known".
- ✓ Must Review Loan Reservation, and if needed Modify Loan Reservation, prior to be requesting an Awards Letter, such as Mortgage Loan Amount, Borrower's Names, DPA Amount, etc.
- □ ADFA doesn't required a Pre-Closing review, Compliance Loan Package, prior closing on a DPA Loan Reservation
- □ Print Closing Documents
- ☐ MERS: Lenders must assign a separated MERS MIN to DPA loans than the first mortgage loans.

DPA TIMELINE& POSTCLOSING



Does the Borrower(s) meet **DPA Program Requirements**?

PRE-CLOSING

Request Awards Letter:

Make sure all numbers look right

Print Closing Documents

CLOSING

Don't forget to Endorse the DPA Note to ADFA. Once Endorsed, scan a copy of it to ADFA.

✓ Original copy goes to ServiSolutions.

POST-CLOSING

UPLOAD closing package based on DPA Post-Closing Checklist to ADFA. *All documents!*

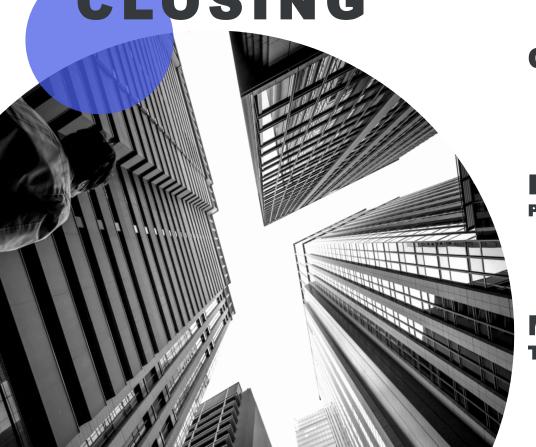
MERS TRANSFER MERS TRANSFER once a purchase date has

been assigned by ServiSolutions!

COMBO TOS/TOB

Servicer: ADFA - ID **1016382** Sub-Servicer: ServiSolutions - ID

1002536





THANK YOU

TRAINING CHANNEL:

www.GoToStage.com/Channel/ADFA

LENDER QUESTIONS

Lender.Questions@Arkansas.gov